

**Beechcraft** **DUKE**  
**A60**

suggested **PRICE LIST**

estimated **OPERATING COST**  
and **TAX SAVINGS** analysis



# Standard Beechcraft Duke **A60**

Powered with Two Six-Cylinder Lycoming TIO-541-E1C4  
Turbocharged Engines Rated at 380 Horsepower.  
Equipped with Avionics. Pressurized.

Suggested Selling Price \$179,500.00

## OPTIONAL EQUIPMENT ITEMS OFFERED FOR FACTORY INSTALLATION

	Installed Weight	Suggested Selling Price
Deluxe Instrument Panel Includes:	15 lbs.	\$2,100.00
Second Airspeed Indicator		
Second Altimeter		
Second Rate of Climb Indicator		
Second Turn and Bank Indicator		
Second Gyro Horizon		
Second Directional Gyro		
Second Heated Pitot with Second Static System		
Instantaneous Vertical Speed Indicator (exchange)	Negl.	+605.00
Tachometer with Synchroscope (exchange)	Negl.	+260.00
Airspeed Indicator - Knots only (each) (exchange)	Negl.	+60.00
Flight Hour Recorder	1 lb.	135.00
Engine Hour Recorder	1 lb.	135.00
Clock - Pilot's Control Wheel, Chronometer (exchange)	Negl.	+145.00
Map Light - Copilot's Control Wheel	Negl.	92.00
Cabin Altitude Programmer	2 lbs.	750.00
Copilot Brakes	6 lbs.	336.00
Electric Elevator Trim Tab with Control Wheel Switch	4 lbs.	595.00
Wing Ice Light	1 lb.	158.00
Cabin Air Inlet Anti-Icing Boot	Negl.	148.00
Automatic Lightweight De-Icing Boots (includes Cabin Air Inlet Anti-Icing Boot)	36 lbs.	6,330.00
*Windshield, Anti-Icing - Electric		
Left Side Only	26 lbs.	4,205.00
Right Side and Left Side	54 lbs.	8,240.00
*Propeller Anti-Icing, Electric	9 lbs.	2,420.00
Propeller Unfeathering Accumulators	14 lbs.	415.00
Propeller Synchronizer	7 lbs.	1,785.00
Extended Range Wing Fuel Tanks (204 Gallons replaces 142 Gallons)	+33 lbs.	+2,300.00
125 Amp Generators (exchange for 60 Amp Alternators)	+36 lbs.	+2,510.00
Headrests (each)	1 lb.	50.00
Club Seating Arrangement which includes Aft Facing 3rd and 4th Seats with Headrests, Forward Facing 5th and 6th Seats and Forward Cabin Curtain (exchange standard 3rd and 4th chair arrangement)	+46 lbs.	+2,410.00
Fifth Seat - Includes Air Outlet and Reading Light (forward seating arrangement)	20 lbs.	1,150.00
Fifth and Sixth Seats - includes Air Outlets and Reading Lights (forward seating arrangement)	42 lbs.	1,795.00
Executive Writing Desk (mounted on right sidewall, used with Club Seating Arrangement Only)	9 lbs.	385.00

\*Requires 125 Amp Generators

	Installed Weight	Suggested Selling Price
Forward Refreshment Cabinet (left hand only) - Used with Club Seating Arrangement Only		
a. With General Storage (three drawers)	18 lbs.	520.00
b. With One-Quart Thermos Bottle, Ice Chest and General Storage (four drawer)	24 lbs.	560.00
c. With ½ Gallon Electric Coffee Unit, Water Dispenser, Ice Chest and General Storage (two drawer)	31 lbs.	870.00
Forward Cabin Curtain (included in Club Seating Arrangement)	3 lbs.	285.00
Forward Cabin Partition (exchange for Forward Cabin Curtain in Club Seating Arrangement)	+8 lbs.	+148.00
Oxygen Installation (6 outlets, lightweight bottles)		
11 Cu. Ft. Bottle	19 lbs.	1,250.00
22 Cu. Ft. Bottle	24 lbs.	1,310.00
49 Cu. Ft. Bottle	34 lbs.	1,415.00
*Air Conditioner (refrigeration type)	66 lbs.	5,050.00
Urethane Paint (in standard Beech colors) (exchange for standard enamel paint)	Negl.	+440.00
Cabin Fire Extinguisher - Freon	8 lbs.	102.00
Pilot's Relief Tube	1 lb.	155.00
Strobe Lights - 3-Light System (wing tips and tail)	14 lbs.	1,685.00
Aft Lavatory (emergency dry toilet) Mounted in 6th Seat, with Privacy Curtain	7 lbs.	595.00

## Duke A60 Avionics

### STANDARD AVIONICS PACKAGE

#### RCA

	Installed Weight Included in Empty Weight of Airplane
RCA AVC-110A Main VHF Transceiver with Integral Control and B3 Com Antenna	
RCA AVN-210 Manual Omni No. 1 with VOR/ILS Converter-Indicator, B12 Nav Antenna, B16 Marker Antenna and A-326A GS Antenna	
King KA-25 Amplifier	
Marker Beacon incorporated in AVN-210	
Glideslope incorporated in AVN-210	
Beech Metal Radio Panel	
Static Wicks	
Single Audio Switch Panel	
Mic Key Button in Pilot's Control Wheel	
White Lighting	
Microphone, Headset and Cockpit Speaker	
Avionics Master Switch	

## OPTIONAL AVIONICS PACKAGES IN LIEU OF STANDARD AVIONICS

	Installed Weight	Suggested Selling Price
<b>King</b>	+43 lbs.	\$+2,635.00
King KX-175 Main VHF Nav/Com with KN-77 VOR/LOC Converter, KNI-520 Indicator, B3 Com Antenna and B12 Nav Antenna King KX-175 Standby VHF Nav/Com with KN-77 VOR/LOC Converter, KNI-520 Indicator and A15 Antenna King KMA-20 Audio Amplifier King Marker Beacon incorporated in KMA-20, Single Set KA-40 Marker Lights and B16 Antenna King KR-85 ADF with KI-225 Indicator and Polyethylene Sense Antenna King KN-73 Glideslope Receiver with A-326A Antenna Beech Metal Radio Panel Static Wicks Mic Key Button in Pilot's Control Wheel White Lighting Single Audio Switch Panel Dual Microphones and Headsets, Single Cockpit Speaker Avionics Master Switch		
<b>King</b>	+93 lbs.	\$+16,890.00
King KTR-900A Main Transceiver with Dual Gables Controls and B3 Com Antenna King KTR-900A Standby Transceiver with Gables Control and A15 Antenna King KNR-600A Manual Omni No. 1 with KNI-520 Indicator and Gables Control with B12 Nav Antenna King KNR-600A Manual Omni No. 2 with KNI-520 Indicator and Gables Control King KAA-445 Isolation-Speaker Amplifier and Single Audio Switch Panel King KGM-691 Glideslope and Marker Beacon Receiver with B16 and A-326A Antennas, Single Marker Lights King KDF-800 ADF with KNI-580 Indicator, Voice Range Filter and Polyethylene Sense Antenna Beech Custom Edgelighted Radio Panel Static Wicks Mic Key Button in Pilot's Control Wheel White Lighting Dual Microphones and Headsets, Single Cockpit Speaker Avionics Master Switch		
<b>RCA</b>	+26 lbs.	\$+10,960.00
RCA AVC-111A Main VHF Transceiver with Integral Dual Controls and B3 Com Antenna RCA AVC-110A Standby Transceiver with Integral Single Control and A15 Com Antenna RCA AVN-210 Manual Omni No. 1 with VOR/ILS Converter-Indicator, B12 Nav Antenna, B16 Marker Antenna, and A-326A GS Antenna RCA AVN-211 Manual Omni No. 2 with VOR/LOC Converter-Indicator		

\*Requires AC Power

	Installed Weight	Suggested Selling Price
Marker Beacon incorporated in AVN-210 Glideslope incorporated in AVN-210 King KR-85 ADF with KI-225 Indicator, Voice Range Filter and Polyethylene Sense Antenna Beech Metal Radio Panel Static Wicks Single Audio Switch Panel Mic Key Button in Pilot's Control Wheel White Lighting Speaker Amplifier Isolation Amplifier Dual Microphones and Headsets, Single Cockpit Speaker Avionics Master Switch		

## OPTIONS TO THE STANDARD AND OPTIONAL AVIONICS PACKAGES

### ADF

ARC 846 ADF, Voice Range Filter, IN-846D Goniometer Indicator and Polyethylene Sense Antenna (exchange KR-85 ADF, Voice Range Filter and KI-225 Indicator)	TBA	TBA
ARC 846 ADF, Voice Range Filter, IN-846D Goniometer Indicator and Polyethylene Sense Antenna (exchange KDF-800 ADF, Voice Range Filter and KNI-580 Indicator)	TBA	TBA
Bendix T-12D ADF, Voice Range Filter and 551RL Indicator (exchange KR-85 ADF, Voice Range Filter and KI-225 Indicator)	+4 lbs.	-85.00
*Collins DF-206 ADF, Voice Range Filter and ARC IN-12-1 Indicator (exchange KDF-800 ADF, Voice Range Filter and KNR-580 Indicator)	+2 lbs.	+2,815.00
King KDF-800 ADF, Voice Range Filter and KNI-580 Indicator (exchange KR-85 ADF, Voice Range Filter and KI-225 Indicator)	+13 lbs.	+3,526.00
NOTE: Voice Range Filter not applicable if KMA-20 Audio is used.		

### Antennas

Collins 37R-2 Com Antenna (exchange B3)	+1 lb.	\$+152.00
Collins 37X-2 Marker Beacon Antenna (exchange B16)	Negl.	+76.00

### Communications - Main

Collins VHF-20 Transceiver with Dual Gables Controls (exchange KTR-900A with Dual Gables Controls)	-2 lbs.	\$+660.00
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### Communications - Standby

Collins VHF-20 Transceiver with Gables Control and A15 Antenna (exchange KTR-900A with Gables Control and A15 Antenna)	-3 lbs.	\$+615.00
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### Instruments

*AIM 500ECF Electro Gyro Horizon on Pilot's Side (exchange for standard Gyro Horizon)	Negl.	\$+900.00
*Bendix 551E ADF Indicator (used with RMI) (exchange for 551RL)	-1 lb.	+280.00

	Installed Weight	Suggested Selling Price
*King KI-225-01 ADF Indicator (used with RMI) (exchange for KI-225)	Negl.	+290.00
*King KNI-585 Slaved ADF Indicator (exchange for KNI-580 ADF Indicator) Requires Slaved Compass System	+1 lb.	+352.00

### Omnis - Automatic

*Collins VIR-30AGM Automatic Omni (no Control and Indicator) (Requires 332C-10 RMI) (exchange KNR-600 and KGM-691)	-5 lbs.	\$+2,183.00
*King KNR-660A Automatic Omni (no Control and Indicator) (exchange KNR-600A)	+2 lbs.	+1,050.00
*King KNR-661 Automatic Omni (no Control and Indicator) (exchange KNR-660A) TO BE USED WITH KNC-610 RNAV SYSTEM ONLY	-4 lbs.	TBA

### Omnis - Manual

Collins VIR-30MGM Manual Omni (no Control and Indicator) (exchange KNR-600 and KGM-691)	-5 lbs.	\$1,168.00
King KNR-601 Manual Omni (no Control and Indicator) (exchange for KNR-600A) TO BE USED WITH KNC-610 RNAV SYSTEM ONLY	-4 lbs.	-643.00
RCA AVN-210 Manual Omni with Glideslope and Marker Beacon (exchange AVN-211)	Negl.	+1,830.00
RCA AVN-220A VOR/ILS, Marker Beacon with 331H-3G Indicator (exchange AVN-210)	+3 lbs.	+1,177.00
RCA AVN-221A VOR/LOC with 331H-3G Indicator (exchange AVN-211)	+3 lbs.	+1,143.00

## ADDITIONAL AVIONICS EQUIPMENT

### Second ADF Systems

ARC 846 ADF, with IN-846D Goniometer, IN-13A-1 Dual Pointer Indicator, Voice Range Filter and Polyethylene Sense Antenna	TBA	TBA
*Collins DF-206 ADF, ARC IN-13A-1 Dual Pointer Indicator and Voice Range Filter with external sense antenna	29 lbs.	8,805.00
Bendix T-12D ADF, 551RL Single Pointer Indicator and Voice Range Filter with external sense antenna	17 lbs.	2,465.00
*Bendix T-12D ADF, with 551C Dual Pointer Indicator, Voice Range Filter and 120VA Inverter with external sense antenna	22 lbs.	3,990.00
King KDF-800 ADF, ARC IN-13A-1 with 551C Dual Pointer Indicator and Voice Range Filter with external sense antenna	27 lbs.	6,325.00
King KR-85 ADF, KI-225 Indicator and Voice Range Filter with external sense antenna	13 lbs.	2,520.00

NOTE: Voice Range Filter not applicable if KMA-20 Audio used

### Autopilots

	Installed Weight	Suggested Selling Price
Beechcraft H-14 Autopilot with Altitude Hold, Automatic Pitch Trim, ILS/Omni Coupler and 3" Gyros	56 lbs.	\$15,945.00
H-14 Electric Pitch Trim Adapter (Includes Electric Elevator Trim)	5 lbs.	1,575.00
Beechcraft Heading Pre-Select for H-14 Autopilot	Negl.	765.00
*Bendix M4C Autopilot (Includes altitude hold, automatic pitch trim, ILS/Omni Coupler and 3" Gyros)	58 lbs.	16,465.00
Mitchell Century III Autopilot with Roll, Pitch and Heading Control, Altitude Hold, Pitch Trim, Radio and Glideslope Coupler, Mitchell Slaved Directional Gyro and 3" Gyro Horizon	23 lbs.	10,075.00
Mitchell Century III Autopilot with Roll, Pitch and Heading Control, Altitude Hold, Pitch Trim, PN-101 Coupler, Glideslope Coupler and Mitchell 3" Gyro Horizon. (For use with PN-101 or KPI-550A Compass Systems only)	20 lbs.	7,685.00
3" Gyro Horizon for H-14 Autopilot	3 lbs.	1,150.00
3" Directional Gyro for H-14 Autopilot	3 lbs.	867.00
3" Gyro Horizon for M4C Autopilot	3 lbs.	988.00
3" Directional Gyro for M4C Autopilot	3 lbs.	795.00

### Compass Systems

(Credit will be allowed for standard directional gyro and/or indicator when applicable.)

Collins PN-101 Electric Nav System with 331A-3G Indicator	21 lbs.	\$6,255.00
King KPI-550A Electric Nav System	16 lbs.	4,975.00
*Sperry C-14-23 Compass System with Servo Amplifier with 331A-3G Indicator	7 lbs.	6,490.00

### DME

King KN-65 DME with KI-265 Indicator, KA-43 Adapter and B18 Antenna, Nav 1 and Nav 2 Switching (less control)	14 lbs.	\$3,825.00
RCA AVQ-75 DME with MI-591085-7 Indicator, Nav 1 and Nav 2 Switching, B18 Antenna (less control)	20 lbs.	6,365.00
RCA AVQ-85 DME with MI-585017-1 Indicator, Nav 1 and Nav 2 Switching, DME Hold and B18 Antenna (less control)	22 lbs.	8,775.00
RCA DME Hold for AVQ-75 DME	Negl.	200.00

### High Frequency Communications

Sunair ASB-100A Single Side Band Transceiver less Lower Side Band with Control Head, Load Coil and Fixed Antenna	31 lbs.	\$5,235.00
Lower Side Band for ASB-100A	Negl.	153.00
Sunair SA-14R HF Transceiver with Control Head, Load Coil and Fixed Antenna	30 lbs.	4,195.00

### Instruments

(Credit Allowed for Instruments Exchanged)

ARC IN-12-1 ADF Indicator	1 lb.	\$395.00
ARC IN-13A-1 Dual ADF Indicator	2 lbs.	670.00
Beech 3" Directional Gyro	3 lbs.	300.00

	Installed Weight	Suggested Selling Price		Installed Weight	Suggested Selling Price	
Beech 3" Gyro Horizon	3 lbs.	300.00	<b>RNAV (Area Navigation)</b>	King KNC-610 RNAV (System requires KDM-700A DME less DME Hold)	4 lbs. \$3,920.00	
Collins 331H-3G Indicator	3 lbs.	730.00		<b>Transponders</b>	King KXP-750A Transponder with Gables Control and B18 Antenna	13 lbs. \$3,630.00
King KNI-580 ADF Indicator	1 lb.	375.00			King KT-76 Transponder and B18 Antenna	8 lbs. 1,570.00
King KNI-520 Indicator	3 lbs.	595.00			Narco AT6-A Transponder with B18 Antenna	11 lbs. 2,455.00
<b>Inverters</b>			RCA AVQ-95 Transponder with Gables Control and B18 Antenna		12 lbs. 4,130.00	
120VA OECO 20051 Inverter No. 1 with Failure Light	6 lbs.	\$785.00	Wilcox 1014A Transponder with Gables Control and B18 Antenna	12 lbs. 3,445.00		
120VA OECO 20051 Inverter No. 2	6 lbs.	700.00	<b>Second Transponder System</b>			
250VA Flitetronics PC-15B Inverter No. 1 with Failure Light	8 lbs.	1,480.00	No. 2 King KXP-750A Transponder with B18 Antenna (no Control)	12 lbs. \$3,160.00		
250VA Flitetronics PC-15B Inverter No. 2	8 lbs.	1,395.00	No. 2 Wilcox 1014A Transponder with B18 Antenna (no Control)	11 lbs. 2,975.00		
600VA Flitetronics PC-17 Inverter No. 1 with Failure Light	15 lbs.	2,070.00	<b>Miscellaneous</b>			
600VA Flitetronics PC-17 Inverter No. 2	15 lbs.	1,985.00	AAR 2502W Monitor Indicator with Nav 1 and Nav 2 Switching	2 lbs. \$490.00		
<b>Radar</b>			Pilot-to-Cabin Paging with Amplifier	3 lbs. 475.00		
RCA AVQ-47 with 12" Antenna and Standard Scope	37 lbs.	\$8,840.00	ADF Audio for Cabin Speaker (To be used with Cabin Paging)	Negl. 133.00		
*RCA AVQ-55 with 12" Antenna and Bright Scope	61 lbs.	16,595.00	Dual Marker Lights	Negl. 102.00		
<b>RMI Indicators</b>			Omni Range Filter (Not to be used with KMA-20)	1 lb. 178.00		
<b>(Require Automatic Omni and Servo Amplifier)</b>			Dual Omni Range Filters (Not to be used with KMA-20)	2 lbs. 332.00		
NOTE: All RMI Indicators require slaved compass systems and appropriate Omni's and ADF's			Mic Key Button in Copilot's Wheel	Negl. 102.00		
AAR-2105 RMI (To be used with King Gold Crown Package only. Requires automatic Omni's.)	3 lbs.	\$1,190.00	Plantronics Boom Mic with Headset in Addition to Standard Mic and Headset	1 lb. 225.00		
Collins 332C-10 (To be used with Collins VIR-30A's only.)	3 lbs.	2,170.00	Servo Amplifiers	1 lb. 245.00		
King KI-226 Radio Magnetic Converter Indicator (To be used with KX-175 package.)	2 lbs.	2,015.00				
RCA AVI-200 Radio Magnetic Converter Indicator (To be used with RCA Omni's.)	2 lbs.	3,480.00				

\*Requires AC Power



fly as you pay with . . .

## BEECHCRAFT FINANCE AND LEASE PLANS

Your Beechcraft salesman will be happy to explain easy ways to acquire your new Duke A60 without using your valuable working capital. Either a Beech finance or lease plan can be tailored to fit your specific business requirements. Leasing through the Beech Acceptance Corporation gives you the advantage of a company-owned plane which remains yours for the life of the lease, three to five years. Leasing can be terminated at any time with a small closing payment . . . or converted into a purchase plan with the bulk of the lease payments applying against the purchase price. A wide choice of both leasing and finance plans is available to you through the Beech Acceptance Corporation. Just one specific advantage of all such plans is lower cost group insurance. Ask your Beechcraft salesman for details!

### estimated operating cost

	400 Hrs. 98,000 Miles/Year	500 Hrs. 122,500 Miles/Year	600 Hrs. 147,000 Miles/Year	700 Hrs. 171,500 Miles/Year
<b>direct operating costs per hour</b>				
(1) Gasoline	\$19.11	\$19.11	\$19.11	\$19.11
(2) Oil	1.02	1.02	1.02	1.02
(3) Inspection, Maintenance and Propeller Overhaul	21.95	21.95	21.95	21.95
(4) Engine Exchange Allowance	17.56	17.56	17.56	17.56
<b>Total Direct Operating Cost Per Hour</b>	<b>\$59.64</b>	<b>\$59.64</b>	<b>\$59.64</b>	<b>\$59.64</b>
<b>indirect operating costs</b>				
(5) Hangar Rental	\$ 3.75	\$ 3.00	\$ 2.50	\$ 2.14
(6) Insurance	9.01	7.21	6.01	5.15
<b>Total Indirect Operating Cost Per Hour</b>	<b>\$12.76</b>	<b>\$10.21</b>	<b>\$ 8.51</b>	<b>\$ 7.29</b>
<b>total operating cost per hour</b>	<b>\$72.40</b>	<b>\$69.85</b>	<b>\$68.15</b>	<b>\$66.93</b>
<b>cost per mile</b>				
(7) Operating Cost Per Mile	29.6c	28.5c	27.8c	27.3c
(8) Cost Per Seat Mile	4.9c	4.8c	4.6c	4.6c

Depreciation allowance for tax purposes should be determined after consultation with your financial adviser.

### COMPUTATION OF ESTIMATED OPERATING COSTS

- (1) **GASOLINE.** Gasoline costs are computed at a consumption rate of 39 gph and at a fuel cost of 49c per gallon. This consumption rate is based on aircraft operation at 65% cruise power with allowance for normal ratio engine warm-up, taxiing and climb-to-altitude.
- (2) **OIL.** Based on factory service tests, an oil consumption rate of .3 gallons per hour is used plus an allowance for 6.5 gallons changed each 100 hours. Computations are based on an oil cost of \$2.80 per gallon.
- (3) **INSPECTION, MAINTENANCE AND PROPELLER OVERHAUL** covers parts and labor for all inspections and miscellaneous repairs.
- (4) **ENGINE EXCHANGE ALLOWANCE** provides a reserve for 1200-hour engine exchange, including labor and accessories.
- (5) **HANGAR RENTAL** is based on a national average cost of \$1,500 per year.
- (6) **INSURANCE** coverage consists of full hull and \$2 million single limit liability. Premiums are based on rates obtainable under Beech finance plans and at an aircraft evaluation of \$246,000 (\$179,500 standard airplane plus \$66,500 optional equipment\*).
- (7) **OPERATING COST PER MILE** is based on a block speed of 245 mph.
- (8) **TOTAL COST PER SEAT MILE** is based on a maximum utilization of six seats.

\*Average optional equipment installation.

### tax savings cut costs

Ownership of a Beechcraft Duke A60 will substantially reduce your income tax expense. Much of the reduction can come in the early years, allowing you to return the taxes saved to your business.

The tax benefits of ownership directly reduce the cost of your aircraft. To illustrate how, let's assume (1) that your taxable income is subject to a 52% tax rate (Federal and State), (2) that you purchase this aircraft fully equipped for \$240,000 and (3) that you elect to depreciate the aircraft over five years on the double declining balance method.

Year	Depreciable Base	Depreciation Rate	Depreciation Expense	Tax Savings
1	\$240,000	40%	\$96,000	\$49,920
2	144,000	40%	57,600	29,952
3	86,400	40%	34,560	17,971
4	51,840	40%	20,736	10,783
5	31,104	40%	12,442	6,470
<b>Totals</b>			<b>\$221,338</b>	<b>\$115,096</b>

\*Residual Book Value \$18,662 (Assumed to equal market for illustration purposes.)

Purchase price of Duke A60	\$240,000
Less: Investment tax credit (4 2/3%)	
Tax savings on depreciation	115,096
Cost after five years	126,296
Less selling price of aircraft*	18,662
Cost of aircraft after tax savings	<u>\$95,042</u>

Savings of time and costs resulting from ownership (put in your own figure)	\$
Less 52% of above	
After-tax savings from ownership	\$
Less after-tax cost of aircraft	<u>\$95,042</u>
Savings brought about by ownership (after tax)	<u>\$</u>

NOTE: A larger part of the savings occurs in the first years of ownership because of the tax advantage in those years. Your tax advisor may suggest other options to fit your situation which will lower your cost even more. A seven year depreciable life, for instance, allows the full 7% investment tax credit, reducing the \$95,042 to \$89,442, and he may want to switch to a straight line method after a few years for a lower residual value.

All prices and data contained herein are subject to change without notice.



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